SERIAL 07111 IGA EMERGENCY MEDICAL SUPPLIES

DATE OF LAST REVISION: August 22, 2007 CONTRACT END DATE: August 31, 2009

CONTRACT PERIOD BEGINNING AUGUST 15, 2007 ENDING AUGUST 31, 2009

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **EMERGENCY MEDICAL SUPPLIES (NIGP 47568)**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the City of Tempe Contract T04-114-01. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at: http://www.maricopa.gov/materials/Awarded_Contracts/search.asp.

Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use NIGP CODE 4756801.

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).

REQUEST FOR PROPOSAL

0711016#

REQUEST FOR PROPOSAL: 04-114

RFP ISSUE DATE:

04/08/2004

Commodity Code(s):

345-32

CITY OF TEMPE

PROCUREMENT DESCRIPTION: Emergency Medical Supplies

PROPOSAL DUE DATE/TIME: Thursday, April 29, 2004, 3:00 P.M. MST Late proposals will not be considered

PROPOSAL RESPONSE MUST BE DELIVERED TO CITY PROCUREMENT OFFICE

Mailing Address: PO Box 5002, 31 E. Fifth Street, Tempe, AZ 85280 Street Address: 20 E. Sixth Street (2nd Floor), Tempe, AZ 85281

PRE-PROPOSAL CONFERENCE (if scheduled): N/A DEADLINE FOR INQUIRIES: Monday, April 19, 2004, 5:00 P.M., MST

Sealed proposals must be received and in the actual possession of the City Procurement Office on or before the exact Proposal Due Date/Time indicated above. Proposal responses will be opened and each offeror's name will be publicly read. Prices are not read and kept confidential until award. Late proposals will not be considered.

Proposals must be submitted by a sealed envelope/package with the Request For Proposal number, offeror's name and address clearly indicated on the envelope/package.

Proposals must be completed in ink or typewritten and a completed proposal response returned to the City Procurement Office by the Proposal Due Date/Time indicated above. The "Vendor's Proposal Offer" (form 201-B RFP) must be completed and signed in ink. Proposals by electronic transmission, telegraph, mailgram or facsimile will not be considered.

Proposal offeror's are asked to immediately and carefully read the entire Request For Proposal and not later than 10 days before the Proposal Due Date/Time, address any questions or clarifications to the Procurement Officer identified below:

, CPPB E-mail: Donna Littrell@tempe.gov Phone No: 480-350-8516 Donna Littrell

Procurement Officer

Proposal evaluation and award selection recommendations are publicly posted to the City Procurement Office web page (www.tempe.gov/purchase) and at the Procurement Office reception counter.

Submit one- (1) original signed and completed proposal response for evaluation purposes. For this specific RFP, 2 additional proposal response copies are also to be submitted for evaluation purposes. A late, unsigned and/or materially incomplete proposal response will be considered non-responsive and rejected.

Donna Littrell, CPPB Central Services Administrator

Form 201-A (RFP) (H:/RFP 3-2002)

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name Bound Tree Medical LL	c ·
Company Mailing Address PO Box 300	
Company Street Address 6106 Bausch Rd Galloway OH 431	19 Corporate Headquarters
Proposal Offeror Contact Paul Kiely	Title_Account Manager
Contact's Phone No. (800) 533-0523 E-ma	ail Address pkiely@boundtree.com
Proposal Offeror's Company Tax Information:	
Arizona Transaction Privilege (Sales) Tax No. 07-637833	-T or
Arizona Use Tax No. N/A	
Federal I.D. No. <u>31-1739487</u>	THE PROPERTY AND ADMINISTRATION OF THE PROPERTY OF THE PROPERT
City & State Where Sales Tax is Paid CITY OF TEMPE	, STATE OF ARIZONA
THIS PROPOSAL	. IS OFFERED BY
Authorized Proposal Offeror (Type or Print in ink)	Linden P. Joseph
Proposal Offeror's Title (Type of Print in ink) Presi	
Date May 4, 2004	
By signing this Proposal Offer, Offeror acknowledges a	ED PROPOSAL OFFEROR (Must Sign in Ink) acceptance of all terms and conditions contained herein without consultation with any other offeror or potential cal offer will result in a non-responsive proposal.
Minich & Losealo	May 4, 2004
Signature of Authorized Proposal Offeror	Date

Form 201-B (RFP) (H:/RFP 3-2002)

INSTRUCTIONS TO PROPOSAL OFFERORS

Please note that these Instructions are to be read and followed by any proposal offeror and/or contracted vendor and that failure to follow these Instructions may result in rejection of a proposal offer for non-responsiveness or cancellation of contract if already awarded.

1. **Preparation of Proposal Response:** It is the offeror's responsibility to examine this entire Request For Proposal document immediately upon its receipt and to seek clarification of any item or requirement that may not be clear and to check all proposal responses for completeness and accuracy before submitting a proposal. Concerns about any obvious errors, points of confusion and/or possible improprieties in this Request For Proposals that are apparent before the proposal opening date are to be filed with the City Procurement Office prior to the scheduled proposal opening date. Negligence in preparing a proposal response confers no right of withdrawal after proposal due date and time.

The City will not reimburse the cost of developing, presenting or providing any proposal response to this Request For Proposals.

- 2. Late, Unsigned and/or Incomplete Proposal Response: A late, unsigned and/or materially incomplete proposal response will be considered non-responsive and rejected. The City will not accept a signed letter by proposal offeror in lieu of a signed "Vendor's Proposal Offer", form 201-B (RFP) as provided in this Request For Proposals.
- 3. <u>Inquiries</u>: Questions regarding this Request For Proposals are to be directed only to the City Procurement Officer identified on the cover page of this document, form 201-A (RFP); unless another City contact is specifically named in this Request For Proposals. Questions should be submitted in writing, when time permits. When sending correspondence related to this Request For Proposals, identify within the letter, the appropriate Request For Proposals' number, page and paragraph at issue. <u>However</u>, offeror (vendor) <u>must not</u> place the Request For Proposals' number on the outside of an envelope containing questions, since the envelope may be identified as a sealed proposal response and not opened until the official proposal opening date and time. Inquiries and questions should be asked of the City Procurement Office not later than 10 days before proposal opening and those received within 10 days of proposal opening may not be answered.
- 4. **Proposal Conference:** If a Proposal Conference is scheduled, it is the offeror's responsibility to attend the conference, ask questions, seek clarifications and identify any points of confusion or requirements at issue.
- 5. **Withdrawal of Proposal:** At any time before the specified proposal opening date and time, an offeror may withdraw their proposal. Offeror must present identification and documentation to indicate their authority to withdraw a proposal response.
- 6. **Proposal Addendum(s):** Receipt and acceptance of a Request For Proposals' Addendum is to be acknowledged by signing and returning the document either with the proposal response or by separate envelope prior to proposal opening date and time. Failure to sign and return an addendum prior to proposal opening time and date may make the proposal offer non-responsive to that portion of the Request For Proposal as materially affected by the respective addendum.
- 7. **Payment:** For a single requirement purchase, the City will make every effort to make payment within 30 calendar days from receipt of acceptable products, materials and/or services and receipt of correct invoice. For ongoing term contract purchases, the City will make every effort to make payment within 30 calendar days from receipt of monthly statement.

- 8. **Discounts:** Payment discounts will be computed from the date of receiving acceptable products, materials and/or services or correct invoice, whichever is later to the date payment is mailed.
- 9. Compliance with City Solicitation Requirements and Award of Contract: Unless the offeror states otherwise or unless it states otherwise in this Request For Proposals, the City reserves the right to award by individual line item, by group of items, or as a total, whichever is most advantageous to the City. The City expressly reserves the right to waive any immaterial defect or informality, or reject any or all proposals, or portions thereof, or reissue this Request For Proposal.

A proposal response is an offer to contract with the City based on the terms, conditions and specifications contained in this Request For Proposals. An offeror does not become a contractor unless they receive a formal contract award from the City Procurement Office. Unless this Request For Proposal includes a separate contract document or requires the offeror to submit a contract for review, a contract is formed when the City Procurement Office provides a written notice of award or a purchase order to the successful offeror. Proposal offers that take exception to the terms, conditions, specifications and/or other requirements stated within this Request For Proposal will cause the proposal offer to be considered as non-responsive. Exceptions will be evaluated on an individual basis to determine their compliance with the purpose and intent of the terms and conditions stated within this solicitation. The City shall be the sole judge as to whether an exception complies with the general purpose and intent of any term, condition and/or specification stated within this solicitation document.

- 10. **Taxes:** Propose all materials (equipment/products) F.O.B. Tempe, prepaid. Unless specifically requested in this Request For Proposals, do not include any Sales, Use or Federal Excise Tax in your proposal pricing. The City is exempt from payment of Federal Excise Tax. For proposal evaluation, transaction (Sales) Privilege Tax paid (returned) to the City is considered a pass-through cost, calculated as zero (0) expense. For information on City of Tempe Privilege (Sales) Tax, please contact the City's Tax and License Office at (480) 350-8327 or visit their web site at www.tempe.gov/salestax.
- 11. Payment By City Procurement Card: The City Procurement Office (only) may wish to make payment through the use of a City Procurement Card. It is requested that each offeror indicate on the Price Sheet (pricing section) of this Request For Proposals, their willingness to accept City Procurement Card payments. The inability to accept payment by City Procurement Card will not disqualify a proposal response.
- 12. **Proposal Results:** Offerors are invited to attend the scheduled proposal opening at which the name of each offeror will be publicly read (not prices). After award of proposal, an appointment may be made with the City Procurement Officer (identified on the cover page of this Request For Proposal) and the proposal documents may be reviewed with the Procurement Officer. Formal award recommendations will be placed on the Procurement Office web page (www.tempe.gov/purchase) and posted at the front counter of the Procurement Office at the same time the award recommendation is forwarded for City Council review. Parties interested in the outcome of a proposal may check the City Procurement Office web page or check for posted awards at the Procurement Office front counter.

- 13. **Protests:** Any actual or prospective offeror who is aggrieved in conjunction with this Request For Proposals or award of a contract may protest to the City Procurement Office (City Procurement Officer contact). A protest based upon alleged improprieties in this Request For Proposals that are apparent before the proposal opening shall be filed before proposal opening. At least five (5) days before award of a contract, the City Procurement Office will post award recommendations on its web page (www.tempe.gov/purchase) and at the Procurement Office front counter for public review. A protest concerning an award recommendation must be field within 10 calendar days after the protester knows or should have known the facts and circumstances upon which the protest is based. A protest shall be in writing and include the protester's name, address and phone number, identification of the solicitation or contract being protested, a detailed statement of the legal and factual grounds of the protest, including copies of relevant documents, and indication as to the form of relief requested. Protest is to be on the protester's company letterhead and signed.
- 14. Request for Taxpayer I.D. Number and Certification, IRS W-9 Form: An attached IRS W-9 form serves as the last page of this Request For Proposal and is to be completed by proposal offeror and submitted with the proposal response. Prior to any contract award, this IRS W-9 form must be completed and submitted to the City Procurement Office.
- 15. Compliance of Proposal Offeror/Contractor Forms: Any forms (for example, separate contract, maintenance agreement, training agreement) intended by the proposal offeror and/or contractor to be utilized in relationship to any resulting contract must be submitted with proposal offer. Proposal offeror and/or contractor forms that take exception to any of the terms, conditions, specifications and/or other requirements stated within this Request For Proposal may cause the proposal response to be considered as non-responsive and rejected from consideration or a contract award to be void. Absolutely no proposal offeror/contractor form will be considered unless submitted with proposal response and approved by the City Procurement Office. No City department is authorized to sign any proposal offeror and/or contracted vendor form(s) in relationship to this Request For Proposals and/or subsequent contract without the City Procurement Office first reviewing the document for compliance with the City's solicitation and stamping/initialing the document as being in compliance.
- 16. **Proposal, Offer and Contract:** Proposal offers that take exception to Special Terms & Conditions stated within this Request For Proposals may cause the proposal response to be considered as non-responsive. As set forth in this Special Terms and Conditions section, "vendor" means a person or firm in the business of selling or otherwise providing products, materials or services and "proposal offeror" means a vendor making a proposal offer in response to a Request For Proposal. "Contractor" means any person or firm who has a contract with the City. A successful "proposal offeror" who is awarded a contract with the City becomes a "contractor".

Any language in proposal offers that takes exception or provides different or conflicting terms, conditions, obligations, specifications, and/or requirements then those contained in the City's Standard Terms and Conditions or Special Terms and Conditions are deemed rejected by the City and are not

STANDARD TERMS & CONDITIONS

Please note that these Standard Terms & Conditions are to be read and complied with by proposal offeror and/or contracted vendor and that failure to follow these requirements may result in rejection of a proposal response for non-responsiveness or cancellation of any awarded contract.

- 1. **Certification:** By signing the "Vendor's Proposal Offer", form CS-P201 (B), the offeror certifies:
 - A. The submission of the proposal offer response did not involve collusion or other anticompetitive practices.
 - B. The vendor shall not discriminate against any employee or applicant for employment in violation of Federal and Arizona State law and the vendor shall comply with the Americans with Disabilities Act (ADA). Suppliers of products and services to the City of Tempe shall operate as an equal opportunity employer and shall not discriminate against any employee or applicant for employment because of race, color, religion, age, sex, sexual orientation, national origin, or because he or she has a physical or mental disability or because he or she is a disabled veteran or a veteran of the Vietnam era, including, without limitation, with respect to employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training including apprenticeship.

The City Procurement Office is committed to fair and equal procurement opportunities for all firms wishing to do business with the City and encourages the participation of small and disadvantaged businesses in all proposals and contracting activities conducted by the City.

- C. The vendor has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to sign the "Vendor's Proposal Offer" or signing it with a false statement shall void the submitted proposal offer and/or any resulting contract. In addition, the vendor may be debarred from future proposal and bidding participation with the City and may be subject to such actions as permitted by law.
- D. The vendor agrees to promote and offer to the City only those materials and/or services as stated and allowed by this Request For Proposals and resultant contract award. Violation of this condition will be grounds for contract termination by the City.
- 2. **Gratuities:** The City may, by written notice to the contractor, cancel any resultant contract, if it is found that gratuities in any form were offered or given by the contractor or agent or representative of the contractor, to any employee of the City or member of a City evaluation committee with a view toward securing an order, securing favorable treatment with respect to awarding, amending or making of any determinations with respect to performing such order. In event the contract is canceled by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from contractor the amount of gratuity.
- 3. **Applicable Law:** This contract shall be governed by, and the City and contractor shall have all remedies afforded each by the Uniform Commercial Code, as adopted in the State of Arizona, except as otherwise provided in this Request For Proposals and resultant contract or in statutes or ordinances pertaining specifically to the City. This contract shall be governed by State of Arizona law and suits pertaining to this contract may only be brought in courts located in Maricopa County, Arizona.

- 4. **Dispute Resolution:** This contract is subject to arbitration to the extent required by law. If arbitration is not required by law, the City and the contractor will meet and/or consult with each other in good faith to resolve any disputes arising out of the contract. If good faith efforts fail, then the City and contractor may attempt to resolve any disputes through mediation. If mediation is utilized, the City and contractor mutually will agree upon a mediator whose fees will be shared equally by the City and contractor.
- Contract Formation: This contract shall consist of this Request For Proposals document and the proposal offer response submitted by the vendor, as may be found responsive and approved by the City. In the event of a conflict in language between the two documents, the provisions of the City's Request For Proposals shall govern. The City's Request For Proposals shall govern in all other matters not affected by a written contract. All previous contracts between the offeror and the City are not applicable to this contract or other resultant contracts. Any contracted vendor documents that conflict with the language and requirements of the City's solicitation are not acceptable and void the contract.
- 6. **Availability of Funds for the Next Fiscal Year:** The City's obligation for performance of this contract is contingent upon the availability of funds from which payment for contract purposes can be made. No legal liability on the part of the City for any payment may arise for performance under this contract beyond the current fiscal year until funds are made available for performance of this contract.
- 7. <u>Contract Modifications</u>: This contract may only be modified by a written Contract Modification issued by the City Procurement Office and counter-signed by the contractor.
- 8. **Provisions By Law:** Each and every provision of law and any clause required by law to be in this contract will be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the contract will forthwith be physically amended to make such insertion or correction.
- 9. **Severability:** The provisions of this contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract which may remain in effect without the invalid provision or application to the extent that the material provisions of this RFP and contract are not materially vitiated.
- 10. **Relationship of Parties:** It is clearly understood that each party to this contract will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other party. An employee or agent of one party shall not be an employee or agent of the other party for any purpose whatsoever.
- 11. **Interpretation of Parol Evidence:** This contract is intended as a final expression of the agreement between the parties and as a complete and exclusive statement of the contract, unless the signing of a subsequent contract is specifically called for in this Request For Proposals. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the contract. Acceptance or acquiescence in a course of performance rendered under this contract shall not be relevant to determine the meaning of the contract, even though the accepting or acquiescing party has knowledge of the nature of the performance and opportunity to object.
- 12. **Contract Assignment:** No right or interest in this contract shall be assigned by contractor and no delegation of any duty of contractor shall be made without prior written permission of the City Procurement Office.

- 13. Rights and Remedies: No provisions of this Request For Proposal document or in the vendor's proposal response offer shall be construed, expressly or by implication, as a waiver by the City of any existing or future right and/or remedy available by law in the event of any claim of default or breach of contract. The failure of the City to insist upon strict performance of any term or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract, or by law, shall not release the contractor from any responsibilities or obligations imposed by the contract or by law, and shall not be deemed a waiver of any right of the City to insist upon the strict performance of the contract.
- 14. Overcharges By Antitrust Violations: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the City. Therefore, to the extent permitted by law, the contractor hereby assigns to the City any and all claims for such overcharges as the goods and/or services used fulfill the contract.
- 15. **Force Majeure:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under the contract if and to the extent that such party's performance of the contract is prevented by reason of force majeure. Force majeure means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God, acts of the public enemy, war, riots, mobilization, labor disputes, civil disorders, fire, floods, lockouts, injunctions, failures or refusal to act by government authority, and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence.

Force majeure shall not include the following occurrences:

- A. Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or similar occurrences.
- B. Late performance by a subcontractor unless the delay arises from a force majeure occurrence in accordance with this force majeure clause.

Any delay or failure in performance by either party shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure.

If either party is delayed at any time in the progress of the work by force majeure, then the delayed party shall notify the other party in writing of such delay within forty-eight (48) hours of the commencement thereof and shall specify the causes of such delay in the notice. Such notice shall be hand delivered or sent via Certified Mail - Return Receipt Requested and shall make a specific reference to this clause, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing by hand delivery or Certified Mail - Return Receipt Requested when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that the results or effects of such delay prevent the delayed party from performing in accordance with the contract.

16. <u>Preparation of Specifications By Persons Other Than City Personnel</u>: No person preparing specifications for this Request For Proposal Shall receive any direct or indirect benefit from the use of these specification.

- 17. **Public Record:** After award of contract, proposal responses shall be considered public record and subject to review. If an offeror believes a specific section of its proposal response is confidential, the offeror shall mark the page(s) confidential and isolate the pages marked confidential in a specific and clearly labeled section of its proposal response. The offeror shall include a written statement as to the basis for considering the marked pages confidential and the City Procurement Office will review the material and make a determination.
- 18. **Conflict of Interest:** This contract is subject to the cancellation provisions of A.R.S. Section 38.511.

Request For Proposal Special Terms and Conditions

Proposal offers that take exception to Special Terms & Conditions stated within this Request For Proposal may cause the proposal response to be considered as non-responsive. As set forth in this Special Terms and Conditions section, "vendor" means a person or firm in the business of selling or otherwise providing products, materials or services and "proposal offeror" means a vendor making a proposal offer in response to a Request For Proposal. "Contractor" means any person or firm who has a contract with the City. A successful "proposal offeror" who is awarded a contract with the City becomes a "contractor".

- 1. City Procurement Document: This Request For Proposal is issued by the City Procurement Office. No alteration of any portion of this Request For Proposal document by an offeror is permitted and any attempt to do so shall result in offeror's proposal response being considered non-responsive. No alteration of any portion of a resultant contract is permitted without the written approval of the City Procurement Office and any attempt to do so shall be a violation of the contract. Any such action is subject to the legal and contractual remedies available to the City inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
- 2. <u>Offer Acceptance Period</u>: To allow for an adequate evaluation, the City requires an offer in response to this Request For Proposal to be valid and irrevocable for <u>120</u> days after the proposal opening time and date.
- 3. **Contract Type:** Term with justifiable price adjustment allowed, indefinite quantity.
- 4. **Term of Contract:** The term of any resultant contract shall commence on the date of award and shall continue for a period of 24 month(s) thereafter, unless terminated, canceled or extended as otherwise provided herein. Resultant contract is non-transferable and can not be assigned by the contractor without the approval of the City Procurement Office, and then only when all prices, discounts, terms and conditions of the original proposal documents and contract award remain unchanged.
- 5. **Contract Renewal:** The City reserves the right to unilaterally extend the period of any resultant contract for 90 days beyond the stated expiration date. In addition, by mutual agreement in the form of a written Contract Modification, any resultant contract may be renewed for supplemental periods of up to a maximum of <u>36</u> additional months. The period for any single renewal increment shall be determined by the City Procurement Office. Such increment shall not be for more than a period of <u>12</u> months each, unless the City is eligible to obtain a significant cost and/or supply advantage by a longer contract renewal period.
- 6. **Cooperative Use of Contract:** In addition to the City of Tempe this contract may be extended for use by other municipalities and government agencies of the State of Arizona. Any such usage by other municipalities and government agencies must be in accord with the ordinance, charter and/or rules and regulations of the respective political entity. Any public agencies not identified within this Request For Proposal who wish to cooperatively use the contract are subject to the approval of contractor(s).
- 7. **Contract Termination:** This contract may be terminated without default by either party by providing a written 60 day notice of termination to the other party.

- 8. **Cancellation for Default:** This contract is critical to the City of Tempe and the City reserves the right to immediately cancel the whole or any part of this contract due to failure of the contractor to carry out any obligation, term, or condition of the contract. The City will issue a written notice of default effective at once and not deferred by any interval of time. Default shall be for acting or failing to act as in any of the following:
 - 1. The contractor provides material that does not meet the specifications of the contract;
 - 2. The contractor fails to adequately perform the services set forth in the specifications of the contract;
 - 3. The contractor fails to complete the work required or furnish the materials required within the time stipulated in the contract;
 - 4. The contractor fails to make progress in the performance of the contract and/or gives the City reason to believe that the contractor will not or cannot perform to the requirements of the contracts.

The City may resort to any single or combination of the following remedies:

- 1. Cancel any contract:
- 2. Reserve all rights or claims to damage for breach of any covenants of the contract;
- 3. Perform any test or analysis on materials for compliance with the specifications of the contract. If the results of any test or analysis find a material non-compliance with the specifications the actual expense of testing will be borne by the contractor;
- 4. In case of default, the City reserves the right to purchase materials from another source, or to complete the required work in accordance with the needs of the City. The City may recover any actual excess costs from the contractor by:
 - A. Deduction from an unpaid balance;
 - B. Collection against the bid and/or performance bond, or;
 - C. Any combination of the above or any other remedies as provided by law.
- 9. <u>Contracts Administration</u>: Contractor must notify the City Procurement Office (designated Procurement Officer contact) for guidance or direction of matters of contract interpretation or problems regarding the terms, conditions or scope of this contract.
- 10. **Shipping Terms:** Prices shall be <u>F.O.B.</u> <u>Destination</u> to the delivery location(s) designated herein. Contractor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the contractor. The City will notify the contractor promptly of any damaged materials and shall assist the contractor in arranging for inspection.
- 11. **Pricing:** Pricing accuracy and completeness are critical. All items being proposed must be identified and priced.

In the case of system proposals, all items, which are required to make the system function in accord with, stated Request F or Proposal requirements, must be identified and priced.

If provided pricing pages do not cover all such items, the offeror is to include an itemized listing of all required products and services needed to make their proposed system equipment fully functional and in conformity with stated Request For Proposal needs.

12. **365** Day Price Adjustment: The City Procurement Office will review <u>fully documented</u> requests for price increases after the contract has been in effect for <u>365</u> days. The requested price increase must be based upon a cost increase that was clearly unpredictable at the time of the offer and can be shown to directly effect the price of the item concerned. The City Procurement Office will determine whether the requested price increase, or an alternative option, is in the best interest of the City. Advanced 30 day written notification by contractor is required for any price changes. All price adjustments will be effective on the first day of the month following approval or acceptance by the City Procurement Office.

Price increase requests must be acknowledged in writing by the City Procurement Office before becoming effective. If not acknowledged within 30 days, it is the contractor's responsibility to contact the Procurement Office to assure the price increase request was received.

The contractor shall likewise offer any published price reduction or if applicable to contract, profit sharing price advantage to the City concurrent with its announcement to other customers. A price reduction or profit sharing price advantage may be offered at any time during the terms of an awarded contract and shall become effective upon notice and acceptance. The City shall likewise take advantage of any special sales discounts offered to the general public, which exceed contracted price discounts extended to the City by the contractor.

- 13. **Multiple Awards:** The City has a large number and variety of potential customer departments. In order to assure that any ensuing contracts will allow the City to fulfill current and future requirements, the City reserves the right to award contracts to multiple companies. The actual utilization of any contract will be at the sole discretion of the City. The fact that the City may make multiple awards should be taken into consideration by each offeror.
- 14. **Non-exclusive Contract:** Any contract resulting from this Request For Proposal shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tempe. The City reserves the right to obtain like materials or services from another source to secure significant cost savings or when timely delivery cannot be met by the contractor.
- 15. Ordering Process: Upon award of a contract by the City Procurement Office, the City may procure the specific material and/or service awarded by the issuance of a purchase order to the appropriate contractor. Each purchase order must cite the correct contract number. A purchase order for the awarded material and/or service that cites the correct City contract number is the only document required for the City to order and the contractor to deliver the material and/or service.
- Turnaround Time: Offer must be capable of providing a work completion turnaround time for requested delivery of materials and/or services within the time stated in this Request For Proposal. Turnaround time is defined as the time frame beginning with the contractor being notified of a work need by the City and ending with the delivery of the work in completed form back to the City customer department. Responsive offers are to provide any required pick-up and delivery as part of their proposed price response to the City.
- 17. **Estimated Quantities:** This Request For Proposal references quantities as a general indication of the City needs; The City anticipates considerable activity resulting from contracts that will be awarded as a result of this Request For Proposal; however, the quantities shown are estimates only and the City of Tempe reserves the right to increase or decrease any quantities actually acquired. No commitment of any kind is made concerning quantities and that fact should be taken into consideration by each offeror.

- 18. **Billing:** All billing notices shall identify the specific item(s) being billed. Items are to be identified by name, model number, and/or serial number, as most applicable. Any purchase/delivery order issued by the requesting department shall refer to the contract number resulting from this Request For Proposal. Separate invoices are required on individual contracts or purchase orders. Only invoices with items resulting from this Request For Proposal will be accepted for payment.
- 19. **Brand Names:** Any manufacturer's names, trade names, brand names or catalog numbers used in the specifications are for the purpose of describing and establishing the quality level, design and performance desired. Such references are not intended to limit or restrict proposal offers by other vendors but are intended to establish the quality, design or performance, which is desired. Any offer, which proposes like quality, design or performance, will be considered.
- 20. **Warranty Statement:** Each offer must include a complete and exclusive statement of the product warranty. Warranty offers will be relatively considered as appropriate to life cycle costing.
- 21. <u>Current Products</u>: All offers made in response to this Request For Proposal shall be in current and ongoing production; shall have been formally announced for general marketing purposes; shall be a model or type currently functioning in user (paying customer) environments and capable of meeting or exceeding all specifications and requirements set forth in this Request For Proposal. Enhancements to established products need not necessarily comply with this clause, and will be reviewed on individual merits.
- 22. **Product Discontinuance:** The City may award contracts for particular materials and/or models of equipment as a result of this Request For Proposal. In the event that a product or model is discontinued by the manufacturer, the City at its sole discretion may allow the contractor to provide a substitute for the discontinued item. The contractor shall request permission of the City Procurement Office to substitute a new product or model and provide the following:
 - 1. A formal announcement from the manufacturer that the product or model has been discontinued.
 - 2. Documentation from the manufacturer that names the replacement product or model.
 - 3. Documentation that provides clear and convincing evidence that the replacement meets or exceeds all specifications required by the Request For Proposal.
 - 4. Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.
 - 5. Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.
- 23. **Local Inventory Stocking:** In order to assure that any ensuing contracts will provide the necessary delivery support required for the items specified, each potential contractor must have local a inventory warehouse facility. Each facility must be staffed by trained personnel and have sufficient inventory in order to provide quality service on a timely basis. The City Procurement Office may inspect the Warehouse facility to determine adequacy.
- 24. **Performance Standards:** Equipment shall operate in accordance with the performance criteria specified in the offeror's proposal, including the manufacturer's published specifications applicable to the machine involved. Each machine is expected to be available for productive use, as provided in the procurement documents. Penalties and/or bonuses applicable to machine and system performance (down time and up time) shall be calculated as may be provided in the procurement documents.

- 25. **Equipment Modifications:** The City will not make modifications to any machine or material furnished under this Agreement without written consent of contractor. Products modified must be returned to their original condition, normal wear excepted, upon termination of the applicable contract period. If the modification, in the opinion of contractor, interferes with the normal and satisfactory operation or maintenance thereof, or create a safety hazard, the City upon written request from contractor, will remove the modification at its expense or pay the additional cost.
- 26. **Serial Numbers:** Offers must be for equipment on which the original manufacturer's serial number has not been altered in any way. Throughout the contract term, the City reserves the right to reject any altered equipment.
- 27. <u>Licenses:</u> Contractor shall maintain in current status all Federal, State and Local licenses and permits required for the operation of the business conducted by the Contractor.
- 28. **Permits:** The contractor shall be responsible for obtaining all required permits for installations.
- 29. <u>Safety Standards</u>: All items supplied on this contract must comply with the current applicable Occupational Safety and Health Standards of the State of Arizona Industrial Commission, the National Electric Code, and the National Fire Protection Association Standards.
- Infringement of Patent or Copyright: The contractor agrees to save, keep, bear harmless and fully indemnify the City and any of its officers and employees from any and all damages, costs, or expenses in law or equity, that may at any time arise out of or be set up for any infringement of the patent right, copyright, or trademark of any person or persons in consequences of use by the City, or by any of its officers, or agents or employees of vendor supplied materials under this bid solicitation and of which the contractor is not a patentee or signee or lawfully entitled to sell the same.

Contractor (seller) agrees to indemnify and hold harmless the City (buyer) from any and all license, royalty and proprietary fees or costs, including legal costs, which may arise out of City's (buyer's) purchase and use of material (equipment/product) supplied by contractor (seller).

It is expressly agreed by contractor (seller) that these covenants are irrevocable and perpetual.

31. **Insurance:** Prior to commencing services under this contract, contractor shall procure and maintain for the duration of the contract insurance against claims for injuries to persons and damages to property, which may arise from or in connection with the performance of the work hereunder by the contractor, his agents, representatives, employees, or subcontractors.

A Contract Award Notice or Purchase Order will not be issued to an awarded vendor until receipt of all required insurance documents by the City Procurement Office and such documents must meet all requirements of this Insurance clause. In addition, before any contract is renewed for additional time periods, all required insurance must be in force and on file with the City Procurement Office. An awarded vendor or contractor must submit required insurance within 10 calendar days after request by the City Procurement Office or the award may be rescinded and another vendor selected for award.

Minimum Limits Of Insurance

Contractor shall maintain limits no less than:

- 1. <u>Commercial General Liability:</u> \$1,000,000 combined single limit per occurrence for bodily injury and property damage, including coverage for contractual liability (including defense expense coverage for additional insureds), personal injury, broad form property damage, products and completed operations. The general aggregate limit shall apply separately to this project/location or the general aggregate shall be twice the required occurrence limit.
- 2. <u>Automobile Liability:</u> \$1,000,000 combined single limit per accident for bodily injury and property damage, including coverage for owned, hired, and non-owned vehicles as applicable.
- 3. <u>Workers' Compensation and Employers Liability:</u> Workers' Compensation and Employers Liability statutory limits as required by the State of Arizona.
- 4. Other Insurance: (If applicable, see supplement.)

Deductibles And Self-Insured Retentions

Any deductibles or self-insured retentions must be declared and approved by the City. At the option of the City, either the insurer shall reduce or eliminate such deductibles or self-ensured retentions as respects the City, its officials, employees, and volunteers, or the contractor shall procure a bond guaranteeing payment of losses and related investigations, claims administration, and defense expenses.

Other Insurance Provisions

The policies are to contain, or be endorsed to contain, the following provisions:

- 1. <u>Commercial General Liability and Automobile Liability Coverage:</u>
 - a. The City, its officials, employees, and volunteers are to be covered as additional insureds as respects: liability arising out of activities performed by or on behalf of the contractor including the insured's general supervision of the contractor; products and completed operations of the contractor; premises owned, occupied or used by the contractor, or automobiles owned, leased, hired or borrowed by the contractor. The coverage shall contain no special limitations on the scope of protection afforded to the City, its officials, employees, or volunteers.
 - b. The Contractor's insurance coverage shall be primary as respects the City, its officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officials, employees, or volunteers shall be excess of the contractor's insurance and shall not contribute to it.
 - c. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City, its officials, employees, or volunteers.
 - d. Coverage shall state that the contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.

2. Workers' Compensation and Employers Liability Coverage

a. The insurer shall agree to waive all rights of subrogation against the City, its officials, employees and volunteers for losses arising from work performed by the contractor for the City.

All Coverages

a. Each insurance policy required by this contract shall be endorsed to state the coverage shall not be suspended, voided, and/or canceled by either party, reduced in coverage or in limits except after thirty (30) days prior written notice by certified mail, return receipt requested, has been given to the City.

Other Insurance Requirements: Contractor shall:

- 1. Prior to commencement of services, furnish the City with certificates of insurance, in form and with insurers acceptable to the City which shall clearly evidence all insurance required in this contract and provide that such insurance shall not be canceled, allowed to expire or be materially reduced in coverage except on 30 days prior written notice to and approval by the City, and in accord with stated insurance requirements of this Request For Proposal. City shall not be obligated, however, to review same or to advise contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve contractor from, or be deemed waiver of City's right to insist on, strict fulfillment of contractor's obligations under this contract.
- 2. Provide certified copies of endorsements and policies if requested by the City in lieu of or in addition to certificates of insurance.
- 3. Replace certificates, policies, and endorsements for any such insurance expiring prior to completion of services.
- 4. Maintain such insurance from the time services commence until services are completed. Should any required insurance lapse during the contract term, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this contract, effective as of the lapse date. If insurance is not reinstated, City may at its sole option, terminate this contract effective on the date of such lapse of insurance.
- 5. Place such insurance with insurers and agents licensed and authorized to do business in Arizona and having a Best's rating of no less than A-VII.
- 6. Maintain such coverage continuously throughout the term of this contract and without lapse for a period of two years beyond the contract expiration, should any of the required insurance be provided under a claims-made form, to the extent that should occurrences during the contract term give rise to the claims made after expiration of the contract, such claims shall be covered by such claims-made policies. Such extension of coverage shall be evidenced by annual certificates of insurance.

Subcontractors and Sub-Subcontractors

Contractor shall include all subcontractors and sub-subcontractors as insureds under its policies or shall furnish separate certificates and endorsements for each subcontractor. All coverages for subcontractors and sub-subcontractors shall be subject to all of the requirements stated herein for the contractor.

Safety

The contractor shall be solely and completely responsible for conditions of the job site, including safety of all persons (including employees) and property during performance of the work. This requirement shall apply continuously and not be limited to normal working hours. Safety provisions shall conform to all applicable federal (including OSHA), state, county, and local laws, ordinances, codes, and regulations. Where any of these are in conflict, the more stringent requirement shall be followed. The contractor's failure to thoroughly familiarize himself with the aforementioned safety provisions shall not relieve him from compliance with the obligations set forth therein.

- Notices: All notices, requests, demands, consents, approvals, and other communications which may or are required to be served or given hereunder (for the purposes of this provision collectively called "Notices"), shall be in writing and shall be hand delivered or sent by registered or certified United States mail, return receipt requested, postage prepaid, addressed to the party or parties to receive such notice as follows:
 - a. If intended for the City, to:

CITY PROCUREMENT OFFICE CITY OF TEMPE 20 E. 6th Street (Second Floor) PO Box 5002 Tempe, Arizona 85280

b. If intended for the contractor, to:

The contractor at the contractor's address and the attention of the person named as provided in the offer of this contract.

or to such other address as either party may from time to time furnish in writing to the other by notice hereunder.

- Proposal Opening: Proposals shall be opened at the time and place designated on the cover page of this document. The name of each offeror and the identity of the Request for Proposals for which the proposal was submitted shall be publicly read and recorded in the presence of witnesses. Proposals, modifications and all other information received in response to this Request shall be shown only to City Personnel having a legitimate interest in the evaluation. "PRICES SHALL NOT BE READ". After contract award, the proposals and the evaluation documentation shall be open for public inspection.
- Proposal Evaluation: In competitive Sealed Proposals, awards shall be made to the responsible offeror whose proposal is determined in writing to be the most advantageous to the City taking into consideration the evaluation factors set forth in the Request for Proposals. The City shall be the sole judge as to the acceptability of the products and/or services offered.

- 35. Discussion with Responsible Offerors and Revisions to Proposal: Discussions may be conducted with responsible offerors who submit proposals determined to be reasonably susceptible of being selected for award. The City may ask to obtain pertinent information for the purpose of clarification to assure full understanding of, and responsiveness to, the solicitation requirements. Should the City elect to call for 'best and final' offers, offerors shall be accorded fair and equal treatment with respect to any opportunity for discussion and revision of proposals, and such revisions may be permitted after submissions and prior to award for the purpose of obtaining best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by competing offerors. The purposes of such discussions shall be to:
 - A. Determine in greater detail such offeror's qualifications;
 - B. Explore with the offeror the scope and nature of the project, the offeror's proposed method of performance, and the relative utility of alternate methods of approach;
 - C. Determine that the offeror will make available the necessary personnel and facilities to perform within the required time; and
 - D. Agree upon compensation which is fair and reasonable, taking into account the estimated value of the required services, and the scope, complexity and nature of such services.
- 36. **Key Personnel:** It is essential that the contractor provide adequate experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this contract. The contractor must agree to assign specific individuals to the key positions.
 - A. The contractor agrees that, once assigned to work under this contract, key personnel shall not be removed or replaced without written notice to the City.
 - B. If key personnel are not available for work under this contract for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace each person with personnel of substantially equal ability and qualifications.
- 37. Payments After Monthly Statement: Payment in full shall be made to the successful contractor within thirty (30) days after receipt and acceptance of monthly-itemized statement. Unless terms other than net 30 days are offered as a discount.
- 38. **Indemnification:** Contractor shall indemnify, defend, and save harmless the City, from any and all claims, demands, suits, actions, proceedings, loss, cost, and damages of every kind and description, including any attorney's fees and/or litigation expenses (hereafter collectively referred to as 'claims'), which may be brought or made against or incurred by the City on account of loss of or damage to any property for injuries to or death of any person, to the extent such claims are allegedly caused by, arising out of, or contributed to by reasons of any negligent act, or omission, professional error, fault, mistake, or negligence of contractor, Its employees, agents, representatives, or subcontractors, their employees, agents, or representatives in connection with or incident to the performance of this Agreement, or to the extent such claims allege vicarious or derivative liability of the City or to the extent such claims are alleged to arise out of Worker's Compensation claims, Unemployment Compensation claims, or Unemployment Disability Compensation claims of employees of contractor and/or its subcontractors or claims under similar such laws or obligations. Contractor's obligation under this Section shall not extend to any liability caused by the negligence of the City or its employees.

- 39. <u>Taxes:</u> Propose all products F.O.B. Tempe, prepaid. Do not include any Sales, Use or Federal Excise Tax in your proposal pricing; unless specifically requested on the Price Sheet(s) within the Request For Proposal document. The City is exempt from payment of Federal Excise Tax and for proposal evaluation purposes will add Sales or Use Tax as applicable. For proposal evaluation purposes, transaction (sales) Privilege Tax to be paid (returned) to the City of Tempe, will be considered as a pass-through cost of Tempe vendors and calculated as a realize net expense of zero (0).
- 40. **Governor's Air Pollution Emergency Proclamation:** In keeping with the governor's air pollution emergency proclamation of July 16, 1996, products which are documented and evaluated to have low or no-content of reactive organic compounds (ozone-producing agents) are sought from this Request For Proposal.
- 41. **Unauthorized Firearms & Explosives:** No person conducting business on City property is to carry a firearm or explosive of any type. Any City bidder, contractor or subcontractor is to honor this requirement at all times and failure to honor this requirement will result in contract cancellation. This requirement also applies to persons who maintain a concealed weapon's permit. In addition to contract cancellation, anyone carrying a firearm or explosive device will be subject to police and legal action.

Scope

The City of Tempe is issuing this Request For Proposal to establish a two-year contract with renewal options for emergency medical supplies (EMS) for the Tempe Fire Department. Other departments within the City of Tempe may use this contract.

The City estimates that approximately \$130,000 worth of emergency medical supplies may be purchased annually. However, there is no guarantee as to volume or dollar amount. The successful contractor shall have the ability to offer for sale to the City all types of pharmaceuticals which may be purchased at a later date.

Supplies will be obtained on an as needed basis from over-the-counter purchases. Vendors will also be required to deliver orders to specified fire stations or warehouses at the request of authorized City personnel. All prices shall include delivery. Any item not carried in a local warehouse must be delivered within ten calendar days after receipt of order.

All items proposed to be high quality and suitable for use by EMS personnel working under emergency conditions.

The vendor shall provide contact information to the Fire Department which will allow the provision of EMS at any time, 24 hours per day, and 365.25 days per year in case of emergency. No call out or premium pricing will be permitted in these circumstances.

Local Supplier Facility and Inventory

The City requires that contracted firms have a distribution facility within a seven mile radius of the City of Tempe. The contractor must maintain an inventory of supplies that are sufficient to meet the needs of the City. Walk-in business will occur to meet the rapid needs of the City. Geographic proximity to the City will be an evaluation factor.

Customer Sales/Service Representative

The Tempe Fire Department will obtain supply availability information and place orders by telephone with the contracted vendor. It is important for the contractor to have a knowledgeable inside sales staff capable of answering technical questions.

Pricing

Vendors are to submit the Price Sheet which contains the most commonly used supplies. The City also requests a percent discount off catalog pricing (or published price lists) for all items. Pricing must be submitted for all lines on the Price Sheet. The City must be able to evaluate products and pricing from information provided with the proposal. A proposal will be considered non-responsive if this information is not provided with the response.

The discount offered shall remain firm for the term of the contract. Only pass-through costs incurred by the contractor from the manufacturer will be considered and only per the provisions stated within the Special Terms and Conditions section of this Request For Proposal.

Proposal Questionnaire

Please provide the following information which will be used during the evaluation process. Answer the questions in an orderly fashion and indicate the number you are responding to.

1. Please provide general information regarding the company responding to the RFP. Include your experience and expertise in producing the requested service.

25 plus years experience in the EMS Medical supply field. Providing quality service and support, in service training.

2. What is the address of your local facility? Bound Tree Medical LLC 2405 S Industrial Park Ave Tempe AZ 85282-1822

3. Please provide evidence of financial stability.

140 million in sales a year

4. List your supplier references, contact name and phone number.

American Diagnostic Corp Ambu

Digitcare Corp (gloves)

Steve Kelly

Steve Melia

(800) 232-2670 (800) 262-8462

Bill Jordon (800) 366-8327

5. Provide three references (municipal or large corporation preferred) to which you supply similar products. Include contact name and phone number.

City of Tuscon

4004 S Park Ave Tuscon AZ 85714

Randy Odden Purchasing (520) 791-4515

Stockton Fire Dept 1211 E Swain Rd Stockton CA 95210

Capt Rodriguez (209) 937-8801

City of Austin 1721 A Wilshire Austin TX 78722

Garey Jackson EMS Contract Manager

(512) 974-4140

6. What is your delivery time after receipt of order?

> Next business day or pickup directly at our Tempe facility Both apply

7. Describe your plans to provide 24 hour/7 day per week services in the advent of an emergency. 24 hour emergency disaster plan is attached

8. Do you have the ability to provide pharmaceuticals to the City? Please describe your system.

Yes is handled same as any other item ordered

Special paperwork is required a some Pharmaceuticals by FDA & DEA

9. If awarded the contract, indicate who would be your sales rep and what are his/her qualifications?

Paul Kiely, Account Manager

Qualifications: 25 years in EMS Sales

Has been servicing the Tempe F.D. account for Bound Tree since September, 2002 Works with all EMS Providers in Central and Southern Arizona

10. What amount of inventory will your firm keep in stock for this contract?

We average 96% of stock availability on items ordered by the City of Tempe FD.

11. Describe your firm's policy for returning items.

A copy of our return policy is attached

Required Proposal Submittal

	One signed and complete original of the proposal response, including "Vendor's Proposal Offer" (Form 201-B).
	Proposal Questionnaire has been completed and included.
<u> </u>	Price Information completed and included
×	Any addendum(s) have been included

Evaluation

An evaluation committee composed of Fire and Procurement staff will be formed to review the proposal responses. Competent service and the availability of a wide assortment of quality supplies are critical to this contract. Listed below are the criteria to be used during the evaluation process. Site visits to the contractor's facilities may be required prior to award of contract.

	Award Criteria	Weight X	Rating	= Value
1.	Cost	3X	<u> </u>	
2.	Quality of supplies and local inventory	X	-	
3.	Geographic proximity to City fire stations	2 X	:	
4.	Contractor's business stability; experience in providi desired service; customer/supplier references	ing the 2 X	**************************************	And Antonio and Antonio and Antonio
5.	Overall response to the Request for Proposal	1X	: Total :	THE PARTY OF THE P

This proposal will be evaluated on a cumulative point system.

Scoring

Outstanding			•	7
Good .			,	5
Average	*	•		3
Poor .				1
Not Addressed	d or L	Inaccepta	able	0

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Viewmax Adult laryngoscope			\$144.75	\$144.75
	Rusch # 135001, Bound Tree #021350	1	Ea.		
	Manufacturer & Model Number				
2.	Viewmax Pediatric laryngoscope			\$144.75	\$144.75
	Rusch # 135002, Bound Tree #021351	1	Ea.		
	Manufacturer & Model Number				
3.	Combitude Adult In Rollup Pkg			\$48.59	\$48.59
	Nellcor Puritan Bennett #5-18441, Bound Tree #0218441	1	Ea.		
	Manufacturer & Model Number				t of the
4.	3M Coban Wrap 3" Tan (12 rolls)			\$18.47/	\$1.54/roll
	3M #150053, Bound Tree #084283	1	Ea.	12 rolls	
	Manufacturer & Model Number				
5.	JJ Zonas Tape 3" x 10 yd			\$11.73	\$11.73
	JJ #5107, Bound Tree #155107	1	Ea.		
	Manufacturer & Model Number				
6.	ADC Multikuf BP System			\$99.90	\$99.90
	ADC 732BKLF, Bound Tree #170132	1	Ea.		
	Manufacturer & Model Number				
7.	Accu-Chek Comfort Curve H Test			\$50.08	\$50.08
	Roche Diagnostic #2030365, Bound Tree #170365	1	Ea.		
	Manufacturer & Model Number				
8.	Accu-Chek Safe-T-Pro Lancets			\$57.66	\$57.66
	Roche Diagnostic #951, Bound Tree #170951	1	Ea.		
	Manufacturer & Model Number				

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
9.	Filterline Set Adult/Pediatric			\$8.94	\$8.94
	Oridion #XS04620, Bound Tree #174620	1	Ea.		
	Manufacturer & Model Number				
10.	Smart Capnoline Adult			\$10.32	\$10.32
	Oridion #007264, Bound Tree # 177264	1	Ea.		
	Manufacturer & Model Number				
11.	Nonin Ped Articulated Finger			\$156.75	\$156.75
	Nonin #8000AP, Bound Tree #178000AP	1	Ea.		
	Manufacturer & Model Number			ing to the 2	
12.	Adult Finger Clip Reusable			\$156.75	\$156.75
	Nonin #8000AA-1, Bound Tree #178000A	1	Ea.		
	Manufacturer & Model Number				
13.	Infant Toe Flexi-form			\$18.62	\$18.62
	Nonin #7000I, Bound Tree #179000I	1	Ea.		
	Manufacturer & Model Number				
14.	Envirocide Gallon Bottle			\$24.61	\$24.61
	Metrix Research #13-3300, Bound Tree #200128	1	Ea.		
	Manufacturer & Model Number			*	
15.	Vionex Skin Wipe Towelettes			\$8.82	\$8.82
	Metrex Research #10-1510, Bound Tree #205100	1	Box		
	Manufacturer & Model Number				
16.	Sani-dex Hand Wipe Individuals			\$4.63	\$4.63
	Nice-Pak #D35400, Bound Tree #205400	1	Box		
	Manufacturer & Model Number				

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
17.	EKG Paper for LP11 & LP 12			\$4.12	\$4.12
	Kendall #238053, Bound Tree #232023	1	Roll		
	Manufacturer & Model Number				
18.	Ace Adjustable Mini Collar			\$6.62	\$6.62
	Ambu 000281106, Bound Tree #260280	1	Ea.		
	Manufacturer & Model Number				
19.	Ace Adjustable Collar			\$6.62	\$6.62
	Ambu 000281000, Bound Tree #260281	1	Ea.		
	Manufacturer & Model Number				
20.	Ultra One Glove PF Medium			\$6.64	\$6.64
	Microflex #UL-315 Medium, Bound Tree #290316	1	Box		
	Manufacturer & Model Number				
21.	Ultra One Glove PF Large			\$6.64	\$6.64
	Microflex #UL-315 Large, Bound Tree #290317	1	Box		
	Manufacturer & Model Number				
22.	Ultra One Glove PF X-large			\$6.64	\$6.64
	Microflex #UL-315 X-Large, Bound Tree #290318	1	Box		
	Manufacturer & Model Number				
23.	P2 Sharps Shuttle			\$1.81	\$1.81
	Kendali #8031, Bound Tree #290970	1	Ea.		
	Manufacturer & Model Number				
25.	Nitile PF Lg Gloves			\$11.8 3	\$11.83
	Digitcare #FL12-3, Bound Tree #29L123	1	Box		
	Manufacturer & Model Number				

Company Name: Bound Tree Medical

PRICE SHEET

6.	Universal Needless 60 gtt IV			\$1.77	\$1.77
	Amino #608306, Bound Tree #35608306	1	Ea.		
	Manufacturer & Model Number				
27.	IV Start Kit w/latex			\$.97	\$.97
	Motion Medical #1420, Bound Tree #G0753	1	Ea.		
	Manufacturer & Model Number	٠			1994 Shoul Sir
28.	Universal Needless Blood Set			\$6.08	\$6.08
	B Braun #352238, Bound Tree #353476	1	Ea.		
	Manufacturer & Model Number				
29.	LSP Brass Regulator 0-25LPM			\$82.71	\$82.71
	Inovo #PR3325-R-2, Bound Tree #D2401	1	Ea.		*
	Manufacturer & Model Number				
30.	Trauma Shear Black			\$2.29	\$2.29
	Magnum Medical #30-1080BLACK, Bound Tree #5800-00BK	1	Ea.		
	Manufacturer & Model Number				
				Total	\$ 1,093.18

Percent Discount 12.5 % off Catalog Pricing (please include catalog or published Manufacturer's Price List with your response) — ALSO SEE PREFERRED PRICING PROGRAM LETTER ATTACHED

Less prompt payments discount terms of ____ % ___ days/ or Net __30_ days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

^{*} Applicable Tax _____ %

^{*} State correct jurisdiction to receive sales tax on the <u>Vendor's Bid Offer</u>, form CS-P201 (B) included in this Invitation for Bid document.

Company Name: Bound Tree Medica.

PRICE SHEET

In order to facilitate internal control and accounting, each City Department will order and <u>must be invoiced separately</u>. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

- 1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
- 2. Total Cost Per Item.
- 3. Applicable Tax.
- 4. Payment Terms.
- 5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.

Statement mailing address:

City of Tempe

Accounting (see below for your contact)

P.O. Box 5002

Tempe, Arizona 85280

Accounting Contacts:

Penny Brophy

Letters A-E

Rajean Cruz

Letters F-O

Michelle Cruz

Letters P-Z

(H:/RFP3-2002)

Form W-9

(Rev. December 2000)

Department of the Treasury

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Inte	rnal Revenue Service			
	Name (See Specific Instructions on page 2.) BOUND TREE MEDICAL, LLC			
or type	Business name, if different from above. (See Specific Ins	tructions on page 2.)		
print (Check appropriate box: Individual/Sole proprietor	Corporation Partnership	Other >	
Please	Address (number, street, and apt. or suite no.) 6106 BAUSCH ROAD		Requester'	s name and address (optional)
а.	City, state, and ZIP code GALLOWAY, OHIO 43119			
STATE OF THE	Taxpayer Identification Number	(TIN)	List accour	nt number(s) here (optional)
ind (SS	er your TIN in the appropriate box. For ividuals, this is your social security number	Social security number		• /
ins em hav	tructions on page 2. For other entities, it is your ployer identification number (EIN). If you do not re a number, see How to get a TIN on page 2.	Or Employer identification number	Part II	For U.S. Payees Exempt From Backup Withholding (See the instructions on page 2.)
the	te: If the account is in more than one name, see chart on page 2 for guidelines on whose number enter.	3 1 1 1 7 3 9 4 8 7	>	
	art III Certification			

Leaten Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. person (including a U.S. resident alien).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 2.)

Sign Here

Signature of U.S. person ► Cathy A Tay

Date ► 4-20-04

Purpose of Form

A person who is required to file an information return with the IRS must get your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to give your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee.

If you are a foreign person, use the appropriate Form W-8. See Pub. 515, Withholding of Tax on Nonresident Allens and Foreign Corporations.

Note: If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9. What is backup withholding? Persons making certain payments to you must withhold and pay to the IRS 31% of such payments under certain conditions. This is called "backup withholding." Payments that may be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

If you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return, payments you receive will not be subject to backup withholding. Payments you receive will be subject to backup withholding if;

- 1. You do not furnish your TIN to the requester, or
- You do not certify your TIN when required (see the Part III instructions on page 2 for details), or
- 3. The IRS tells the requester that you furnished an incorrect TIN, or
- The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See the Part II instructions and the separate Instructions for the Requester of Form W-9.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of Federal law, the requester may be subject to civil and criminal penalties.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity not subject to backup withholding, give the requester the appropriate completed Form W-8.

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 30% of such payments (29% after December 31, 2003; 28% after December 31, 2005). This is called "backup withholding." Payments that may be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will **not** be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

- 1. You do not furnish your TIN to the requester, or
- 2. You do not certify your TIN when required (see the Part II instructions on page 4 for details), or
- 3. The IRS tells the requester that you furnished an incorrect TIN, or
- **4.** The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
- 5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See the instructions below and the separate instructions for the Requester of Form W-9.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of Federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Name

If you are an individual, you must generally enter the name shown on your social security card. However, if you have changed your last name, for instance, due to marriage without informing the Social Security Administration of the name change, enter your first name, the last name shown on your social security card, and your new last name.

If the account is in joint names, list first, and then circle, the name of the person or entity whose number you entered in Part I of the form.

Sole proprietor. Enter your individual name as shown on your social security card on the "Name" line. You may enter your business, trade, or "doing business as (DBA)" name on the "Business name" line.

Limited liability company (LLC). If you are a single-member LLC (including a foreign LLC with a domestic owner) that is disregarded as an entity separate from its owner under Treasury regulations section 301.7701-3. enter the owner's name on the "Name" line. Enter the LLC's name on the "Business name" line.

Other entities. Enter your business name as shown on required Federal tax documents on the "Name" line. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on the "Business name" line.

Note: You are requested to check the appropriate box for your status (individual/sole proprietor, corporation, etc.).

Exempt From Backup Withholding

If you are exempt, enter your name as described above and check the appropriate box for your status, then check the "Exempt from backup withholding" box in the line following the business name, sign and date the form

Generally, individuals (including sole proprietors) are not exempt from backup withholding. Corporations are exempt from backup withholding for certain payments, such as interest and dividends,

Note: If you are exempt from backup withholding, you should still complete this form to avoid possible enoneous backup withholding.

Exempt payees. Backup withholding is not required on any payments made to the following payees:

- 1. An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2);
- 2. The United States or any of its agencies or instrumentalities;
- **3.** A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities;
- 4. A foreign government or any of its policial subdivisions, agencies, or instrumentalities; or
- An international organization or any of its agencies or instrumentalities.

Other payees that may be exempt from backup withholding include:

- 6. A corporation;
- 7. A foreign central bank of issue:
- 8. A dealer in securities or commodities required to register in the United States, the District of Columbia, or a possession of the United States;

- A futures commission merchant registered with the Commodity Futures Trading Commission;
 - 10. A real estate investment trust:
- 11. An entity registered at all times during the tax year under the Investment Company Act of 1940;
- 12. A common trust fund operated by a bank under section 584(a);
 - A financial institution:
- 14. A middleman known in the investment community as a nominee or custodian; or
- 15. A trust exempt from tax under section 664 or described in section 4947.

The chart below shows types of payments that may be exempt from backup withholding. The chart applies to the exempt recipients listed above, 1 through 15.

If the payment is for	THEN the payment is exempt for
Interest and dividend payments	All exempt reciplents except for 9
Broker transactions	Exempt recipients 1 through 13. Also, a person registered under the Investment Advisers Act of 1940 who regularly acts as a broker
Batter exchange transactions and patronage dividends	Exempt recipients 1 through 5
Payments over \$600 required to be reported and direct sales over \$5,000 1	Generally, exempt recipients 1 through 7 ?

^{&#}x27;See Form 1099-MISC. Miscellaneous Income, and its instructions.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see How to get a TIN below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-owner LLC that is disregarded as an entity separate from its owner (see Limited liability company (LLC) on page 2), enter your SSN (or EIN, if you have one). If the LLC is a corporation, partnership, etc., enter the entity's EIN.

Note: See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN. apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local Social Security Administration office or get this form on-line at www.ssa.gov/online/ss5.html. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can get Forms W-7 and SS-4 from the IRS by calling 1-800-TAX-FORM (1-800-829-3676) or from the IRS Web Site at www.irs.gov.

If you are asked to complete Form W-9 but do not have a TIN, write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note: Writing "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded domestic entity that has a foreign owner must use the appropriate Form W-8.

² However, the following payments made to a corporation (including gross proceeds paid to an attorney under section 6045(f), even if the attorney is a corporation) and reportable on Form 1699-MiSC are not exempt from backup withholding; medical and health care payments, attorneys' fees; and payments for services paid by a Federal executive agency.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 3, and 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). Exempt recipients, see Exempt from backup withholding on page 2.

Signature requirements. Complete the certification as indicated in 1 through 5 below.

- 1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.
- 2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.
- 3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.
- 4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royaltics, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).
- 5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA or Archer MSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account '
3. Custodian account of a minor	The minor ²
(Uniform Gilt to Minors Act) 4. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee ¹
 So-called trust account that is not a legal or valid trust under state law 	The actual owner '
5. Sale proprietorship or single-owner LLC	The owner ³
For this type of account:	Give name and EIN of:
Sole proprietorship or single-owner LLC	The owner ³
7. A velid trust, estate, or pension trust	Legal entity (
Corporate or LLC electing corporate status on Form 8832	The corporation
Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
Partnership or multi-member LLC	The partnership
11. A broker or registered nominee	The broker or nominee
2. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school distact, or prison) that receives agricultural program payments	The public entity

¹List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

Note: If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed,

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct. FIN to persons who must file information returns with the IRS to report interest, dividends, and certain other income paid to you, mortgage interest you paid, the acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA or Archer MSA. The IRS uses the numbers for identification purposes and to help verify the accuracy of your tax return. The IRS may also provide this information to the Department of Justice for civil and criminal litigation, and to cities, states, and the District of Columbia to carry out their tax laws. We may also disclose this information to other countries under a tax treaty, or to Federal and state agencies to enforce Federal nontax criminal laws and to combat terrorism.

You must provide your TIN whether or not you are required to file a tax return. Payers must generally withhold 30% of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to a payer. Certain penalties may also apply.

²Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name, but you may also enter your business or "DBA" name. You may use either your SSN or SIN (if you have one).

⁴ List first and circle the name of the legal trust, estate, or pension trust. (Do not furnish the TIM of the personal representative or trustee unless the legal entity itself is not designated in the account title.)



Making Precious Minutes Count ... TM



May 6, 2004

Donna Littrell, CPPB City of Tempe Procurement Office Re. RFP 04-114

Dear Ms. Littrell:

Thanks for the opportunity to continue our relationship with the City of Tempe. As a Tempe business, having the City as a customer is particularly meaningful for us and we have appreciated our past opportunities to serve you.

In looking over your RFP, we noticed that you had specified a percentage discount off list for various manufacturers. While we are happy to respond to this type of request, I did want to make you aware of an option that many of our customers find saves them both time and money.

In our industry, there is virtually no consistency between manufacturers in the percent discount off list offered to us as distributors. There is also no consistency in the catalog prices listed in the various distributors' catalogs. These facts make it difficult for a distributor to come up with a discount off their catalog that isn't skewed by those manufacturers that offer smaller margins. It's also virtually impossible for the customer to effectively compare the real meaning of the discounts they are being offered by the distributors. One partial solution is to break out the percentage discounts by manufacturer, but there are so many different manufacturers involved in EMS equipment and supplies that it is not practical to do this for more than a few.

At Bound Tree Medical we have attempted to address these problems by developing what we call the "Preferred Customer Program". The cornerstone of this program is that it provides for a consistent discount on all items that we sell and automatically adjusts based on the degree of discount we receive from the manufacturer. This allows us to give the maximum discount for that customer on every item, without having to base it on whichever manufacturers' discount is the smallest. There are also other benefits including reduced paperwork for both the customer, no need to keep track of different discount levels for each manufacturer, and us and no confusion or inconsistency when our Customer Service Representative is taking your order since the correct pricing will appear automatically. It is also possible for us to furnish a custom item and price list based on the Preferred Customer Plan.

We would be happy to discuss setting you up on this program as an alternative to the percentage discount. Please contact me if you are interested. Attached, please find an Excel Spreadsheet example of this program. A customer who spends approximately \$120,000 to \$130,000 annually with Bound Tree can expect an approximate 19% net, aggregate discount vs. the 12.5% catalog discount, which we can offer.

Thank for your time and consideration.

Sincerely,

Paul Kiely Account Manager May 4, 2004

City of Tempe Donna Littrell, Procurement Officer 31 East Fifth Street Tempe, Arizona 85281

Dear Donna,

Enclosed you will find the bid proposal along with a letter from Paul Kiely, Account Manger. We have provided you with two copies of the bid proposal, one with the products bid per specifications. The second one is to provide you with alternatives to product numbers 26, 27, 29 & 30.

If you have any questions give Paul or myself a call at (800) 533-0523. Or you may email me at ctaynor@boundtree.com.

Sincerely

Cathy A. Taynor

Joshy A. Taynon

Bid Specialist

Cc: Linden P. Joseph, President Paul Kiely, Account Manager

PREFERRED PRICING PROGRAM EXAMPLE

SEE LAST PAGE FOR TOTALS

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11/21/03 541700 01/08/04 080210	02/25/04 541700 CLEARTRACE	1048 01/09/04 541/00 CLEAK RACE ELECTRODES 5/PK	09/24/03 541700	1048 09/05/03 541700 CLEARTRACE ELECTRODES 5/PK	1048 07/30/03 541700 CLEARTRACE ELECTI	1048 07/07/03 541700 CLEARTRACE ELECTRODES 5/PK	1048 05/14/03 541700 CLEARTRACE ELECTRODES 5/PK	_	1048 10/24/03 541700 CLEARTRACE ELECTRODES 5/PK	1048 08/08/03 541700 CLEARTRACE ELECTRODES 5/PK		01/23/04 232710	12/04/03 294128	12/12/03 290024	12/04/03 290024	08/15/03 201463	08/13/03 201463	12/29/03 H0552	01/21/04 680504	02/25/04 290116	06/12/03 601109	01/09/04 718491	09/05/03 718491	08/08/03 718491	04/23/03 718491	07/16/03 352832	12/29/03 900234	07/11/03 534500	05/30/03 606818	01/23/04 606818	08/18/03 020006	07/07/03 020006	01/16/04 L250000	11/25/03 179840ATT	05/23/03 411203	10/24/03 411203	11/25/03 411203	01/09/04 178000K2	1048 10/24/03 178000K2 ADULT FINGER CLIP REUSABLE	1048 02/24/04 178000K2 ADULT FINGER CLIP REUSABLE	1048 11/21/03 178000K2 ADULT FINGER CLIP REUSABLE	1048 05/14/03 178000K2 ADULT FINGER CLIP REUSABLE	1048 11/21/03 170132 ADC MULTIKUF BP SYSTEM	01/09/04 1/0132	DATE ITEM	
RODES 5/PK BX 0YDS BX	RODES 5/PK BX	ELECTRODES 5/PK BX	RODES 5/PK BX	RODES 5/PK BX	ELECTRODES 5/PK BX	RODES 5/PK BX			RODES 5/PK BX			PK			Y 240Z							10/BX				3.25in							i				N NR MASK EA		EUSABLE EA	EA EA	EUSABLE EA	EUSABLE EA	STEM EA	SIEM	MOU	
es es	69 6	36 \$ 11.95 \$ 430.20 36 \$ 11.95 \$ 430.20	· 69	36 \$ 11.95 \$ 430.20	36 \$ 11.95 \$ 430.20	36 \$ 11.95 \$ 430.20	69	€9	24 \$ 11.95 \$ 286.80	69	ଜ	લ્જ	co	69	\$ 7.77 \$	\$ 2.59 \$	\$ 2.59 \$	0.49 \$	\$ 240.70 \$ 4	¢,	6	\$ 10.15 \$	69	co.	64	10 \$ 5.83 \$ 58.30	69	69	\$ 2.21 \$	69	\$ 1,07 \$	1.02 \$	\$1.269.45 \$ 1	6.21	121	21 39	69	69	€9	G9	69	2 \$ 156.75 \$ 313.50	2 \$ 99.90 \$ 199.80	1 \$ 99.90 \$ 99.90	TOTAL	
\$ 17.70 \$ 849.60 \$ 10.25 \$ 10.25	\$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20 \$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20	\$ 17.70 \$ 637.20	\$ 17.70 \$ 424.80	\$ 17.70 \$ 424.80	69	\$ 10.70 \$ 53.50	69	75 \$	€9	25 \$	↔	€ 7	69	છ	69	↔	↔	69	4 9	40 89	eσ	↔	\$ 13.75 \$ 55.00	69	en i	69 ·	so e	ده ده	£9 €	A (99 +	69	6A ·	69	69	69	€9	\$ 126.45 \$ 252.90	\$ 126.45 \$ 126.45	TOTA	

 6 7 7	02/25/04 400015P DISPOSABLE	400015P	400015P	400015P	1048 05/14/03 400015P DISPOSABLE PENLIGHTS 6/PK PK	1048 08/08/03 400015P DISPOSABLE PENLIGHTS 6/PK PK	1048 12/08/03 450004 DISPOSABLE IV/ARMBOARD 3X9 EA	12/08/03 450002 DISPOSABLE IV/ARMBOARD 3X18	09/24/03 082337 DISCONTINUED USE #086124	09/05/03 082337 DISCONTINUED USE #086124	04/20/03 coccos DISCONTINUED USE #086124	DISCONTINUED USE #080804 DISCONTINUED USE #080804	11/21/03 088884 DISCONTINUED USE #000004	07/08/03 088884 DISCONTINUED USE #080804		05/14/03 066664 DISCOULTINGED LIST #060604	08/14/03 086984 DISCONTINUED USE #080604	10/24/03 086984 DISCONTINUED USE #080604	12/05/03 085/46 DISCONTINUED USE #080310	09/24/03 085146 DISCONTINUED USE #080310		10/24/03 085146 DISCONTINUED USE #080310		07/07/03 085145 DISCONTINUED USE #080210	08/08/03 085144 DISCONTINUED USE #080110	07/30/03 085144 DISCONTINUED USE #080110	02/13/04 087634 DISCONTINUED USE # 080114	087634 DISCONTINUED USE # 080114	04/23/03 087634 DISCONTINUED USE # 080114	09/24/03 608942 DISCONTINUED USE # 0220545	02/25/04 542450 DEFIB PAD 4.5X6 2/PK 10PK/BX	11/21/03 542450	07/07/03 542450 DEFIR PAD 4.5X6.2/PK.10PK/BX	ROODS CYLINDER GAGRET BRAGG W/ROBBER ROODS	10/20/03 650020 CPX PROMPT CPR RESCUE AID	06/27/03 L201500 COMPRESSION SPRING F/CHEST	12/12/03 0218441 COMBITUBE ADULT IN ROLLUP PKG	08/15/03 0218441 COMBITUBE ADULT IN ROLLUP PKG	02/25/04 0218441	1048 10/24/03 0218441 COMBITUBE ADULT IN ROLLUP PKG EA	07/07/03 381290	1048 02/25/04 381290 COLOR CODED AIRWAY 90MM #4 EA	11/25/03 381210	1048 07/07/03 381210 COLOR CODED AIRWAY 100MM #5 EA		00/2004 00/200
 5.1.66 5.70 5.1.340 5.10 6.70 6.70 6.70 6.70 6.70 6.70 6.70 6.7	10 \$ 5.4	12 \$ 5.3	co.	GA	49	69	69	↔	€9	49	€4	9 €/	9 4	9 4	9 64	₩	↔ ←	69	69	6/3	€₽	69	())			69	co.	બ	2 \$ 9.29	1 \$ 12.88			A G	9 G9	1 \$ 25.40	1 \$ 33.43	12 \$ 48.59	12 \$ 48.59	8 \$ 48.59	4 \$ 48.59				20 \$ 0.67	10 \$ 0.67	6 8 8.6
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1048 11/25/03 660400	09/05/03	03/05/04	01/09/04	07/30/03	05/14/03	1048 06/11/03 560015	02/25/04	01/09/04	11/25/03	10/24/03	1048 07/07/03 466030	09/12/03	10/24/03	02/13/04	12/08/03	09/05/03		1046 12/10/03 1/4020	12/12/03	02/13/04	02/24/04		1048 06/04/03 622270	07/07/03	08/08/03	07/07/03	1048 01/09/04 200128		01/16/04	1048 08/01/03 024111	11/14/03	12/29/03	09/05/03	1046 1021/03 232023	05/07/03	1048 07/30/03 232023	07/07/03	05/14/03	1048 10/24/03 232023	1
HOOVER HEADBLOCK CARDBOARD	HOOVER HEADBI OCK CARDBOARD	HARTWELL RETROFIT VALVE KIT	GLUTOSE 15GM X 3 UNIT DOSE	FOAM DIVIDERS	FLEXIBLE BNDG CLOTH 1in X 3in	FLEXIBLE BNDG CLOTH 1in X 3in	FLEXIBLE BNDG CLOTH 1in X 3in	FINGER RING COTTER BI ADE	FINISHE SEL ADOLITEDIATRO	FILTERLINE SET ADULT/PEDIATRIC	FILTER NEEDLE 18G X 1.5in	F.A.S.T.1 SYSTEM FOR ADULT	F.A.S.T.1 SYSTEM FOR ADULT	EYE WASH 1 OZ	ET TUBE CUFFED 8.0MM	ET TUBE CUFFED 7.5MM	ET TUBE CUFFED 7.5MM	ENVIROCIDE GALLON BOTTLE 4/CS	ENVIROCIDE GALLON BOTTLE 4/CS	EMS FIELD GUIDE-ALS VERSION	EMERALD FIBEROPTIC STANDARD	EMERALD FIBEROPTIC STANDARD	ELASTIC STRIPS 1X3***	THE DADER FOR LOSS AND LOSS	EKG TAREK FOR LP11 AND LP12	EKG PAPER FOR LP11 AND LP12	DESCRIPTION EKG PAPER FOR LP11 AND LP12													
E E	m m	E A	ΕA	EA :	FI CE	ī E	R	PK	꾯 :	ק א	? ?	욧	EΑ	В×	BX :	× :	TI []	7 IT > >	ī EA	EA	m !	FA A) EII	ΕA	ΕA	E (F E A	i m	ΕA	EA .	EA :	20 F	9 전	<u> 7</u> 2	꼰	꼰	~ ?	20 7	YIIINAUQ MOU	
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<i>€</i> 9 <i>€</i> ′	, eo	63	69 (69 6	<i>•</i> • •	ှေ မေ	φ ₁	69			• 69	-	-		-	69 E						20 00 20 00 20 00			69	69 E	2 K	\$ 20	**	69 +	6 9 6	<i>s</i> n 6	,	, co	59	⇔ •	69 E	<i>₽</i> €	PRICE	
4.25	4.25	4.25	4.25	4.25	33.48	33.48	9.30	9.07	9.07	0.07	9.07	•			3.23			8.94				106.78				1.39			27		, ,	4.30	4.12	4.12	4.12	4.12	4.12	4 2 2	3	
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170.00	170.00	85.00	85.00	85.00	98.00	33.48	93.00	54.42	54.42	54.42	45.35	•	47.81	77.52	77.52	38.76	23.49	447.00	223.50	36.00	320.28	263.01	35.28	13.90	13.90	13.90	167.04	41.76	40.71	1	, ::0	62.08 41.78	148.32	148.32	148.32	88,88	74.16	74.46	2	
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4.95	4.95	4.95	4.95	4.95	36.00	36.00	10.45	10.45	10.45	10.45	10,45	10.45	56.25	4.25	4.25	4 25	11.95	10.40	10.40	0.38	119.95	119.95	1.96	1.85	1.85	1 85	29.30	29.30	19.95	64.00	84.00	4.90	4.90	4.90	4.90	4.90	4.90	4,90	RICE	
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198.00 198.00	198.00	99.00	99.00	99.00	72.00	36.00	104.50	62.70	62.70	62.70	52.25	52.25	56.25	102.00	102.00	27.67	35.85	520.00	260.00	38.00	350 25	359.85	47.04	18.50	18.50	18.50	234.40	58.60	59.85	576.00	84 00 00	88.20	176,40	176.40	176.40	117.60	88.20	9.80	TOTAL	

1048 07/30/03 602324 1048 11/06/03 602324	01/09/04	08/08/03	1048 09/24/03 950107	08/15/03		1048 07/09/03 155107	07/07/03	06/12/03	02/13/04		1048 08/08/03 602560	07/07/03	01/27/04	01/09/04	11/21/03	09/05/03	05/14/03	1048 01/23/04 602535		01/23/04	1048 07/18/03 602594	07/07/03		1046 09/30/03 023160	10/24/03	07/07/03	07/30/03	_	1048 11/21/03 179000	05/14/03	09/05/03	07/30/03		11/25/03	1048 02/13/04 594410	01/09/04	05/14/03	ACCT DATE ITEM
LACTATED RINGRS 1000ML LACTATED RINGRS 1000ML LACTATED RINGRS 1000ML	LACTATED RINGRS 1000ML LACTATED RINGRS 1000ML	LACTATED RINGRS 1000ML	KWIK KOLD REGULAR 6X9	JJ ZONAS TAPE 3in x 10 yds	JJ BUTTERFLY CLOSURE MEDIUM	ISOPROPYL ALCOHOL PINTS 1602	INTROCAN SAFET TV CATHETER	INTROCAN SAFETY IV CATHETER			_	INTROCAN SAFETIP IV CATHETER	INTROCAN SAFETIP IV CATHETER	INTROCAN SAFETIR IV CATHETER	INSECTION FEW AND TO BE STANDED TO STANDED T			_	INFANT TOE FLEXIFORM			I.V. START KIT W/ LATEX	I.V. START KIT W/ LATEX			HYDROPHOBIC 1200CC CANISTER		HYDROGEN PEROXIDE 3 % 16 OZ	DESCRIPTION									
E E E	т III II A А А	EA	ĒΑ	85 t	R &	S X	ВХ			n m							п п Х А					m m		BX	ΕA	ΕA	E S	E E			EA 4	EA 4	EΑ				EA 12	ILINATIO WOL
12 \$ 2.46 \$ 2.46 \$ 2.46 \$ 2.46 \$	12 \$ 2.46 \$ 12 \$ 2.46 \$	12 \$ 2.46 \$	64 \$ 0.77 \$	24 \$ 11.86 \$	12 \$ 11.86 \$	11 \$ 11.86 \$	9 \$ 11.86 \$	4 \$ 6.79 \$	8 4 0.02	43 9 2.31 \$	64	69	69	6 9 -	69 G	400 \$ 231 \$	A 64	÷ 69	69	69	69 ¢	100 \$ 261 \$	9 69	69	12 \$ 18.62 \$	69 •	6 s 18.62 s			\$ 1.19	\$ 1.19	\$ 1.19			10 \$ 2.82 \$	8 8 2.82 8	2000	20100
29.52 59.04 59.04	29.52 29.52	49.28 29.52	49.28	284.64	142.32	130.46	106.74	27.16	9.04 6.72	1,386.00	1,386.00	1,386.00	924.00	924.00	924.00	924.00	924.00	924.00	231.00	115.50	261.00	7,386.00	31.32	14.24	223,44	186.20	111.72	55.86	1,190.00	714.00	476.00	476.00	357.00	5.14	28 20	22.56	720	· ATT 2.
	\$ 3.65 \$			\$ 13.95 \$				\$ 7.30 \$					\$ 2.75 \$	\$ 2.75 \$	5 275 S	9 375 e	\$ 2.75 \$	\$ 2.75 \$	\$ 2.75 \$	\$ 2.75	s 2.75 s	e 2.75 e	\$ 18.00 \$	\$ 2.25 \$		\$ 19.50 \$	\$ 10.50 \$	\$ 19.50 \$	\$ 1.50 \$	\$ 1.50 \$	\$ 1.50	\$ 1.50		\$ 6 0.50 \$ 6 0.50 \$ 6		3 8		
43.80 87.60 87.60				334.80				29.20		7				1 100.00	1,100.00	1,100.00	1,100.00	1,100.00	\$ 275.00	137.50	275.00	1,650.00	36.00			195.00	47.50	58.50	\$ 1,500.00	\$ 900.00	600.00	600.00	<u> </u>	50.00			OTAL	

1048 07/30/03 601322	02/13/04		07/07/03	1048 05/07/03 601322	02/25/04	07/07/03	1048 02/43/04 601324	09/24/03	07/30/03	1048 05/14/03 601324	01/09/04	12/17/03	11/21/03	1048 05/07/03 601324	11/06/03	09/05/03	08/08/03	04/23/03	1048 11/21/03 150062	07/18/03	05/30/03		1048 07/20/03 200462	05/01/03	01/09/04	11/21/03	1048 10/24/03 380020B	01/16/04	05/14/03	09/05/03		1046 11/21/03 680500LS	09/12/03	06/12/03	08/08/03	09/26/03	12/08/03	09/24/03	02/02/04	02/25/04	12/08/03	ACCT DATE ITEM
NaCl .9% 250ml	NaCl .9% 250ml	NaCl .9% 250ml	NaCl .9% 250ml	NaCl .9% 250ml	.9%	NaCl .9% 1000ML 12/CS	g %	.9%	NaCl .9% 1000ML 12/CS	NaCt .9% 1000ML 12/CS	NaCI .9% 1000ML 12/CS	NaCl .9% 1000ML 12/CS	NaCl.9% 1000ML 12/CS	Naci .9% 1000ML 12/CS	NaCl .9% 1000ML 12/CS	NaCl .9% 1000ML 12/CS	NaCl .9% 1000ML 12/CS	MULTI TRAUMA DRESSING 12 X 30	MULTI TRAUMA DRESSING 12 X 30	MICRO ONE GLOVE MEDIUM 100/BX	MICRO ONE GLOVE MEDIUM 100/BX	MICRO ONE GLOVE LANGE	MICRO ONE GLOVE LARGE	METALITE REUSABLE PENLIGHT	MECONIUM ASPIRATOR	MANIKIN FACE SHIELD 36/RL	MANIKIN FACE SHIELD 36/DL	LSP ADULT 1 GAUGE TRAUMA PANTS	LP5/LP10 BATTERY	LID STAY HM-17	LID STAY HM-17	ID STAY HM-17	LID STAY HM-17	LID STAY HM-17	LARYN HANDLE MEDIUM C	LARGE ADULT DISP RESUS MASK	LARGE ADULT DISP RESUS MASK	LARGE ADULT DISP RESUS MASK	LAERDAL POCKET MASK IN HARD	LACTATED RINGRS 1000ML	LACTATED RINGRS 1000ML	DESCRIPTION
EΑ	ΕA	ΕA	EΑ	EΑ	₽!	n n	i m	EA	ΕA	EΑ	EA !	m [п п 4 Ф	ָרָ אָ	т Э	EA	ΕA	EΑ	ΕA	BX :	B	x x	. 8X	ΕA	EΑ	₽ 2	Α E	EΑ	EA !	m (n m	ΕA	EA	ΕA	EΑ	EΑ	ΕA	EΑ	ΕA	EΑ	ΕA	YTITNAUQ MOU
72 \$	36 \$	36 \$	36 \$	36 \$	300 \$	240	240 \$	240 \$	240 \$	240 \$	180 \$	130 G	28 C8 28 C8	144	120 \$	120 \$	120 \$	50 \$	25 \$	10 es	1 3 3	1 10 1 4	10	သ နှေ	တ i အ (ว่า เค	າ ເມ ຈ ເ ຈາ	⇔	တဂ မော မ		3 N) () ()	ග ගෙ	2 \$	2 \$	35 \$	20 \$	U 1	12 69	24 \$		
1.96	1.96	1.96	1.96	1.96	1.99	1 00	1.99	1.99	1.99	1.99	1.99	1 00	1.99	1.99	1.99	1.99	1.99	1.34	1.34	3.65	3 C. C.	3 4. 5. 5. 5.	3.65	2.75	4.60	0 9.00 0 00 0 00 0 00	185.95	488.25	59.25	105	1.05	,	ı	,	14.18	2.62	2.62	2.62	9.50	2.46	2.46	PRICE
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																																										TΑI
141.12	70.56	70.56	70.56	70.56	597.00	4//.b0 573 13	477.60	477.60	477.60	477.60	358.20	358.20	358.20 358.20	286.56	238.80	238.80	238.80	67.00	33.50	36.50	38.50	36.50	36.50	8.25	27.60	118.56	557.85	488.25	296.25	1260	2.10	.		,	28.36	91.70	52.40	13.10	114.00	59.04	59.04	TOTAL
141.12 \$	70.56 \$	70.56 \$	70.56 \$	70.56	597.00	4//.b0 \$	477.60 \$	477.60 \$	477.60 \$	477.60 \$	358.20 \$	358 20	358.20 \$	286.56	238.80 \$	238.80 \$	238.80 \$	67.00 \$	33.50	36.50	38.50	36.50	36.50 \$	8.25	27.60	11856	557.85	488.25	296.25	1260	2.10	· ·		,	28.36 \$	91.70	52,40	13.10			59.04	
141.12 \$ 2.90	70.56 \$ 2.90	€9	₩	6A ·	cn e	9 GF	· 69	s,	€9 -	6 9 +	69 G	n to	358.20 \$ 2.95) (9)	49	238.80 \$ 2.95	49	67.00 \$ 1.79	69 (36.50 \$ 5.25	A G	n 69	· €	€4 -	27.60 \$ 4.95	n ex	o 60	6 9 (296.25 \$ 75.00	A &	2.10 \$ 1.10	- \$ 1.10	- \$ 1.10	cs.	64	91.70 \$ 3.25	с я -	69 4			59.04	
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MACET NATE ITEM
DAME IEEM
International
PIDON PRIOR PRIO
Note Property Pr
PRICE TOTAL PRICE TOTAL \$ 1.96 \$ 141.12 \$ 2.90
TOTAL PRICE TOTAL 96 \$ 141.12 \$ 2.90 \$ 96 \$ 211.68 \$ 2.90 \$ 34 \$ 34.68 \$ 21.95 \$ 35 \$ 691.65 \$ 795.00 \$ 35 \$ 691.65 \$ 795.00 \$ 33 \$ 691.65 \$ 795.00 \$ 34 \$ 34.68 \$ 795.00 \$ 34 \$ 691.65 \$ 795.00 \$ 34 \$ 691.65 \$ 795.00 \$ 34 \$ 691.65 \$ 795.00 \$ 313.50 \$ 13.00 \$ 13.00 \$ 313.50 \$ 13.00 \$ 13.00 \$ 313.50 \$ 165.00 \$ 13.00 \$ 313.50 \$ 165.00 \$ 165.00 \$ 313.50 \$ 165.00 \$ 165.00 \$ 313.50 \$ 165.00 \$ 165.00 \$ 313.50 \$ 165.00 \$ 165.00
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PRICE 7.95.00 \$ 2.90 \$ 31.1.50 \$ 13.00 \$ 2.95 \$ 2.95
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SMART CAPNOLINE ADULT SMART CAPNOLINE ADULT	SLICK STYLETTE ADULT LARGE	SHEER PLASTIC STRIPS 1 X 3	SHARPS CONTAINER 2 GALLON	SHARPS CONTAINER 2 GALLON	SEALEASY MINI KIT MASK & VAI VE	SANI-DEX HAND WIDE INDIVIDUALS	SANI-DEX HAND WIPE INDIVIDUALS	SANI-DEX HAND WIPE INDIVIDUALS	SANI-DEX HAND WIPE INDIVIDUALS	SAGE SHARPS CONTAINER 1PT RED	SAFETY-LOK 10CC LL SYRINGE	SAFETY-LOK 10CC LL SYRINGE	SAFETY-LOC SCC SYRINGE ONLY	SAFETY-J OC 3CC SYRINGE ONLY	SAFETY CONTROL SEALS BED	SAFETY CONTROL SEALS BED	SAFETY CONTROL SEALS BED	SAFETY CONTROL SEALS DED	SAFETY CONTROL SEALS DED	RA CHEST SKIN 203101	PURPLE NITRILE-XTRA GLOVE MED	PURPLE NITRILE-XTRA GLOVE I G	PROSPHYG 775 ADULT CUFF NAVY	PROSPHYG 775 ADULT CUFF NAVY	PRESSURE INF W/ GAGE 1000MI	POLYMER DEFIB ELECTRODES 1 PR	PNEUSPLINT SMALL	PNEUSPLINT SMALL	PNEUSPLINT SMALL	PNEUSPLINT SMALL	PURUSPLINT PUMP	PNEUSPLINT PLIMP	DALISO INT DI MD	DATING NIT MEDICAL	DANTING MEDICIN	PUELISPI INT MEDIUM	PNELIST INT MEDICIN	DNETICOL FILL MEDILIN		DNELIGO MET ADOR	DNELIGO LIXI LADOR	DNELIGE BIT ADOE	DESCRIPTION
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/E PF MEDIUM B)	PF LARGE		DE LARGE	PF LARGE						TREUSARI F CHEF FA			VDAGE 40 X 40 BG							REW TYPE EA	5 NEED!		VALVE					WCONTROL SER EA		ORN					SPRAGUE 22in BLACK STETHOSCOPE FA			SPRAGUE 22in BI ACK STETHOSCOPE EA	O C C C C C C C C C C C C C C C C C C C	מאמ		
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WATER JEL 4X16 DRESSING WHITE SLEEVE 18IN WIRE LADDER SPLINT EA 26 6 644 6
WHITE SLEEVE 18IN WIRE LADDER SPLINT EA 36 \$ 5.11 \$ 12
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WIDE ADDED ON ST

1048	ACCT DATE 1048 11/05/
10/24/03	DATE 11/05/03
660010	1TEM 660010
WIRE MESH SPLINT #651	DESCRIPTION WIRE MESH SPLINT #651

 UOM
 QUANTITY
 PRICE
 TOTAL

 EA
 8
 2.06
 \$
 16.48

 EA
 22
 \$
 2.06
 \$
 45.32

\$ 110,339.29

PRICE TOTAL \$ 2.79 \$ 22.32 \$ 2.79 \$ 61.38

\$(25,459.42)

\$135,798.71